

Agenda - Visit the Santa Ynez Valley Board Meeting - July 11, 2024 9:00 a.m., Zoom

9:00 a.m. Call to order and reordering of agenda (if necessary), Linda Johansen Public comment on non-agenda items – limited to three minutes Room Introductions – Linda Johansen

ACTION ITEM: Approval of the board meeting minutes of June 13, 2024

Ratify and welcome Jeff Hartman, owner of Highline Adventures, to the board as a "member at large" director.

ACTION ITEM: Grant Request for Consideration:

- Danish Days 2024 Event dates are Friday, Saturday, and Sunday, Sept 20-22.
- Requested amount: \$5,000, recommended amount: \$4,000

Financial report - Jim Flagg

• Review of current financials

Staff Report, to include:

- Annual Meeting, tonight, Petros Winery
- Taste of the Santa Ynez Valley update
- DMA West CEO Summit, Cheyenne, WY recap
- Q3 Upcoming Travel
 - Destinations International, July 15 19, Tampa, FL
 - ESTO, August 10 14, Columbus, OH
- Annual Retreat date
- Activity Report for June

Marketing Update - Danielle Laudon Ruse

• Review of media approach, social channels, website updates, ad campaigns, SEO, data tracking

Old Business & New Business

Board comments

The next board meeting will be held on August 8th, 2024, at 9:00 a.m., Alisal Ranch