

Agenda – Visit the Santa Ynez Valley Board Meeting – September 8, 2016 9:00 a.m., The Landsby, Solvang 9:00 a.m. Call to order and reordering of agenda (if necessary), Jessy Osehan, President

Public comment on non-agenda items – limited to three minutes

ACTION ITEM: Approval of the minutes of the August 11, 2016 board meeting

ACTION ITEM: Grant Request for consideration:

- Santa Barbara County Vintners, Celebration of Harvest Vintners Festival & Weekend, Friday through Sunday,
 October 7-10, 2016, requested amount: \$4,000, recommended amount: \$4,000
- Santa Ynez Valley Historical Museum, Vaquero Show & Sale, Saturday, Nov. 11 13, 2016, requested amount: \$4,000, recommended amount: \$3,500

Financial report - Bion Rice

Review of August 2016 financials and projections for remainder of 2016.

Director Report to include:

- Upcoming Planning Commission Meeting, 9/19/16
- Fiscal Year End Report 2015/16
- Data Collection Project
- Vacation Rentals
- Sponsoring Vintners Festival glassware

ACTION ITEM: Approve Fall Networking reception date of October 25th at Vincent Vineyards

ACTION ITEM: Spirit of the Valley

- Approve date of next Spirit of the Valley Seminar, set for Tuesday, September 27th, location tbd
- Approve banquet awards luncheon to coincide with our Annual Meeting in June 2017

ACTION ITEM: Approve implementing Booking.com as booking engine on VisitSYV.com

• Only VisitSYV hoteliers who use Booking.com will have this feature (27 to date); all other hoteliers will have their respective 'Book your stay' buttons continue to click-through to their own booking pages and websites.

Website, DVA, Marketing Update - Danielle Laudon

Review of current VisitSYV.com web trends, DVA Campaign, Marketing & SEO update.

Board comments

Adjournment to meeting of October 13, 2016, 9:00 a.m., The Landsby